

Job Posting

Rittal Systems Ltd.



Technical Sales Representative

Vancouver, BC

Rittal Systems Ltd. is a leading, global manufacturer of high quality enclosures, IT infrastructure, climate control systems and accessories. Our goal is to consistently meet and exceed customer expectations by providing innovative solutions, quality products and exceptional service and support.

As a result of continuing growth we require a creative, resourceful, results driven sales professional with an entrepreneurial perspective and passion for developing technical solutions, partnering with customers and meeting and exceeding sales targets.

The ideal candidate will have:

- Post secondary education or an equivalent combination of education and experience.
- A track record selling technical products.
- The ability to develop relationships with new and existing customers.
- Strong problem solving skills to develop effective solutions for complex problems.
- A commitment to personal excellence.
- Research and sourcing skills.
- A mechanical technical aptitude.
- The ability to balance multiple priorities in a dynamic work environment.
- Excellent communication and presentation skills
- Potential for career development.

We are offering an attractive remuneration package, above average earning potential based on results, Employee Benefits and the opportunity to contribute to a fast paced growing company with dynamic leadership and a history of growth and profitability.

Reply in complete confidence by submitting a resume with a summary of achievements to:

jobs@mvgcommunications.com

We appreciate your interest, however only candidates selected for interviews will be notified.