



## Inside Sales Representative, Mississauga, Ontario

Rittal Systems Ltd., headquartered in Mississauga, Ontario, is the Canadian Subsidiary of Rittal GmbH & Co. KG, with headquarters in Herborn, Germany, and is one of the world's leading system suppliers for industrial enclosures, power distribution, climate control, IT infrastructure and software & services. Our goal is to consistently meet and exceed customer expectations by providing innovative solutions, quality products and exceptional service and support. [www.rittal.ca](http://www.rittal.ca)

As a result of continuing growth, we require an Inside Sales specialist for Central Canada, with a positive can-do attitude to work in tandem with Outside Sales to provide excellent customer service to our clients. This position interfaces with multiple departments across the organization, as well as with customers, distributors and vendors as required.

### Qualifications

We require a resourceful, self-motivated Inside Sales professional with great interpersonal skills, to collaborate with Outside Sales to serve external partners and customers.

It would be great if the person has a technical affinity and a passion for the manufacturing and electrical world. Check us out on [www.rittal.ca](http://www.rittal.ca) to see if you are interested in what we do!

Responsibilities will include maintaining positive relationships, processing incoming calls, inquiries, orders and identify opportunities with existing and new customers. If you are interested in embarking on a wonderful career with one of the largest global manufacturing organizations, at our office in Mississauga, Ontario, with opportunities to rise and grow, then this is the job for you!

The ideal candidate will have:

- Post secondary diploma or degree or equivalent work experience.
- Minimum two years' experience in inside sales, customer service preferably in a technical industry or industrial environment.
- The ability to develop effective solutions for complex problems.
- A positive attitude and the ability to establish credibility in the market place.
- Excellent communications and interpersonal skills.
- Proven Project Management skills.
- Ability to balance multiple priorities in a dynamic work environment.
- Familiarity with Excel and Word.
- Experience with SAP preferred.

### Description/Duties

This opportunity will be of interest to candidates with the potential and interest to pursue a career in outside sales in the future.

We are offering an attractive remuneration package, above average earning potential, Employee Benefits and the opportunity to contribute to a fast-paced growing company with dynamic leadership, a positive supportive workplace and a history of growth and profitability.

Interested candidate may reply in complete confidence by submitting a resume with a summary of achievements to: [marketing@rittal.ca](mailto:marketing@rittal.ca)

We appreciate your interest, however only candidates selected for interviews will be notified.