

Rittal – The System.

Faster – better – everywhere.

Payment and financing models for
Rittal automation solutions

Automate. Industrialize. Grow.

We offer a range of financing options



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Payment and financing models – An overview of the options available

As you make the journey towards automation, we are at your side

Investing in greater automation offers major scope for cost savings and efficiency gains. Seize your opportunity to secure pole position for the future by choosing the best solutions.

Rittal can assist you in your investment planning with flexible payment and financing models, plus attractive terms and bespoke plans tailored to your individual situation. The financing models below relate to Rittal Perforex MT, Perforex LC, Wire Terminal and Secarex machines.

NEW

Benefits of trade credit

- Low liquidity commitment
- Planning security through fixed monthly instalments
- Repayments possible at any time

	Payment models between the customer and Rittal		Financing models in association with external financial partners	
	Trade credit (instalment plan)*	Direct purchase	Hire purchase*	Leasing*
Financing structure	<ul style="list-style-type: none"> ■ Higher first instalment ■ Remainder in equal monthly instalments ■ Financing period up to 60 months 	Direct purchase	<ul style="list-style-type: none"> ■ Duration not dependent on depreciation ■ Instalments are set individually ■ VAT on all instalments is payable at the start of the contract 	Contract types: <ul style="list-style-type: none"> ■ Full amortisation contract ■ Partial amortisation contract ■ Terminable contract
Beneficial owner	Customer At the end of the contract: <ul style="list-style-type: none"> ■ Customer acquires ownership upon payment of the final instalment 	Customer At the end of the contract: <ul style="list-style-type: none"> ■ Customer acquires ownership upon payment of the purchase price 	Customer At the end of the contract: <ul style="list-style-type: none"> ■ Customer acquires ownership upon payment of the final instalment 	Leasing provider At the end of the contract: <ul style="list-style-type: none"> ■ Purchase the machine ■ Return the machine to the leasing company ■ Extend the lease
Contractual partners	Customer – Rittal	Customer – Rittal	Customer – Finance company	Customer – Finance company
Repayment methods	<ul style="list-style-type: none"> ■ First instalment 10% ■ Equal instalment payments over the agreed term ■ Early redemption possible at any time ■ Sample calculation on page 3 (right) 	<ul style="list-style-type: none"> ■ 30% deposit when placing the order ■ 60% payment on delivery ■ 10% payment after commissioning 	Depending on the individual contractual arrangement between the customer and the financing company	Depending on the individual contractual arrangement between the customer and the leasing company
Machine insurance	Customer obligation set out in the purchase agreement	Non-binding	Customer obligation set out in the hire-purchase agreement	Customer obligation set out in the lease agreement

* Payment and finance models are offered subject to a credit check

Trade credit (instalment plan)

Example: Perforex MT Milling Terminal

Schedule of costs	in euros
Assumed investment costs*	103,625.00
Term 60 months	
Agreed payments:	
1st instalment 10%	10,362.50
58 equal monthly instalments of	1,580.72
Final instalment in 60th month	1,580.74

All figures are net and subject to VAT

* Excluding commissioning and operator training



Your point of contact for any queries

Rolf-Günther von Kiesling
Head of the RAS business unit

RITTAL GmbH & Co. KG
Nibelungenstraße 43 · D-63128 Dietzenbach
Phone +49 6074 8290 10 · kiesling.r@rittal.de

Optimum support – direct from the manufacturer

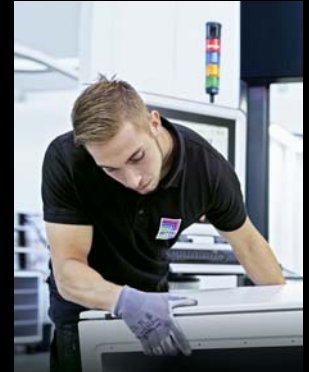
No-one knows your equipment better than the manufacturer








We guarantee the availability and performance of your equipment – at a plannable cost. Help keep production running smoothly with preventive maintenance.

Customised service packages

Act now and arrange a service contract for your Perforex MT Milling Terminal, Perforex LC laser centre or Secarex cutting centre.

The standard contract may be combined with optional packages to meet your specific servicing needs. This allows you to calculate your service budget for the years ahead.



	Scope of services included in standard contract	Optional contract package
Maintenance 	1 x per year	2 x per year
Availability 	Working days (Mon – Fri) 7.00 am – 5.00 pm	Every day (Mon – Sun) 24 hours
On-site service 	Within 72 hours, incl. reduced hourly rate	Within 48 hours, incl. reduced hourly rate
Machine warranty 	No warranty extension	+ 12 months
Individual stocking of spare parts 	On request	
DXF remote training 	One training session	
Software update 	As necessary (but excluding hardware/PC or operating system replacement)	

You can find the contact details of all Rittal companies throughout the world here.



www.rittal.com/contact

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