



## Sales Engineer (m/f)

Since its foundation in 1961, Rittal has continuously evolved into the world's leading systems provider for enclosures, power distribution, climate control, IT infrastructure and software & services. Rittal has global networking across 150 locations, over 60 subsidiaries, more than 150 service partners. The number of employees is more than 11,500 worldwide and generated revenues of Euro 2.2 billion in 2013. Our products are used in various industries and in IT and data center applications.

We are the Japanese subsidiary, founded in 1988, and primarily a sales organization with headquarter in Yokohama and sales offices in Osaka and Nagoya.

### **Key Responsibilities**

- Receive and answer customers' technical inquiries
- Professional support of the sales and marketing team
- Solve application problems
- Technical customer consulting and support of potential new customers
- Prepare specification documentation
- Process technical information from HQ
- Escalate customers' advanced inquiries to appropriate functions in the organization
- Training of internal staff members

### **Required Profile of the Candidate**

- Degree in engineering or a comparable technical qualification
- High customer orientation
- Work experience in a similar position
- Work hard attitude required
- Communication skills, solution oriented thinking and acting
- Written and spoken English skills

### **Application**

We look forward to receiving your application documents in Japanese & English by email to:

Human Resources in Finance & Admin Dept.

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ENCLOSURES

POWER DISTRIBUTION

CLIMATE CONTROL

IT INFRASTRUCTURE

SOFTWARE & SERVICES